

Technical Proposal

- 5.2 The evaluation committee appointed by the Client will carry out the evaluation applying the evaluation criteria and point system specified in the Data Sheet. Each responsive proposal will be attributed a technical score.

The technical proposal should score at least 75% to be considered for financial evaluation.

Financial Proposal

- 5.3 The lowest financial proposal (F_m) will be given a financial score (F_s) of 100 points. The financial scores of the proposals will be computed as follows: $S_f = 100 \times F_m / F$ (F -amount of financial proposal).
- 5.4 Proposals will finally be ranked according to their combined technical (S_t) and Financial (S_f) scores using the weights indicated in the Data Sheet" $S = S_t \times T\% + S_f \times F\%$.

6. Negotiations

- 6.1 Prior to expiration period of proposal validity, the Client will notify the successful Consultant(S)/Firm who submitted the highest scoring proposal (Technical + Financial) in writing by registered letter, cable telex or fax and invite to negotiate the Contract.
- 6.2 Negotiations will commence with the discussion of technical proposal, the proposed methodology (work plan), staffing and any suggestions made to improve the TOR. Agreement must then be reached on the final TOR, the staffing and bar charts, which will indicate activities, staff, periods in the field and in the home office, staff days, logistics and reporting. Special attention will be paid to optimise the required output from the Consultants within the available budget and to define clearly the inputs required from the Client to ensure satisfactory implementation of the assignment.
- 6.3 The negotiations will be concluded with a review of the draft form of Contract. The Client and the Consultants will finalize the contract to conclude negotiations.

